



Empowering  
Enterprises  
since 2016



2026

info@s-plusconsulting.com

Advisory  
Services

YES YOU CAN

# ADVISORY SERVICES

## STRATEGY CONSULTING



- Corporate and business unit strategy
- Market entry and expansion
- Digital and innovation strategy
- Organizational design and transformation
- Pricing and go-to-market strategy

## OPERATIONS CONSULTING

- Digital operations and automation
- Cost reduction and productivity enhancement
- Performance measurement and KPI development
- Change management
- Implementation of new operating models



## HR CONSULTING

- Talent strategy and workforce coaching
- Leadership development and succession planning
- Culture transformation and employee engagement
- Performance management and compensation design
- Change management and organizational design



## IT/TECHNOLOGY CONSULTING

- IT strategy and digital transformation
- Cloud computing and infrastructure modernization
- Cybersecurity and risk management
- Data analytics and artificial intelligence (AI)
- Managed IT services and outsourcing



# Selecting the Right Management Consultant



Choosing the right consulting partner is a critical strategic decision for any business leader. The ideal consultant does more than address immediate challenges, they accelerate organisational growth, refine strategic direction, and strengthen long-term capabilities.

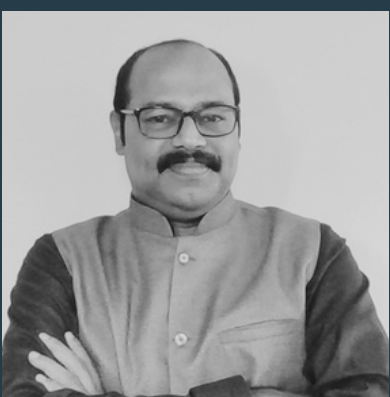
A high-calibre consultant brings deep, specialised expertise rather than generic recommendations. The most effective advisors blend corporate, consulting, and academic experience, ensuring their guidance is both strategically sound and practically executable. Equally important is their ability to communicate with clarity, listen with intent, and challenge assumptions constructively.

When evaluating a consultant, ensure they demonstrate proven execution capability across areas such as:

- Sales execution and revenue operations
- Process optimisation
- Technology adoption and digital transformation
- Leadership development and team capability building
- Analytics implementation and dashboarding

Ultimately, strategy only creates value when it is translated into disciplined execution.

## OUR PRINCIPLE CONSULTANT



Pradeep Gopinathan is a senior industry professional with 37 years of leadership experience across the Telecom and IT sectors. He has held key roles in several billion-dollar organisations, including three Fortune 500 companies, and has been associated with renowned business groups such as Tata, Reliance, DD (NTT Data), TVS, and BPL. He holds dual master's

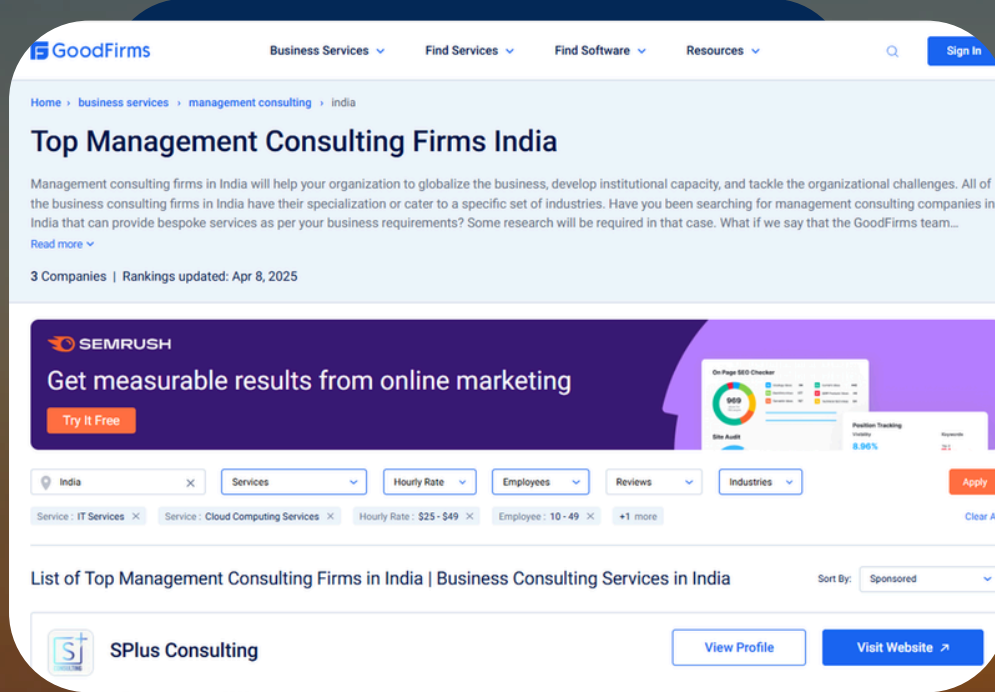
degrees in Business Administration and Public Administration and has taught at institutions such as NIFT Bengaluru, Taylor's University Malaysia, and Christ University. A specialist in Business Analytics, Pradeep has earned nine professional certifications in the field. He is also a Certified Virtual Trainer and holds more than 35 industry and technology certifications. His training and lecture engagements span India, Singapore, Dubai, Qatar, Malaysia, and Africa, reflecting his global exposure and cross-cultural teaching experience.

# RECOGNITIONS



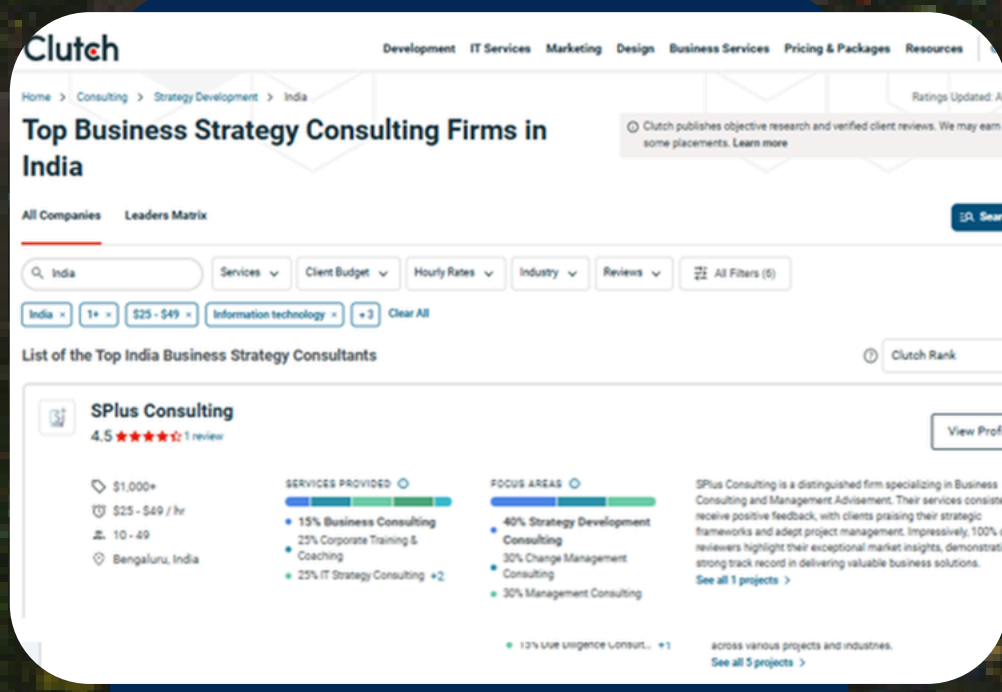
SPlus Consulting's exceptional client satisfaction on Gartner Peer Insights, showcasing a flawless 5.0 rating supported by strong performance across evaluation, deployment, and service excellence.

5★



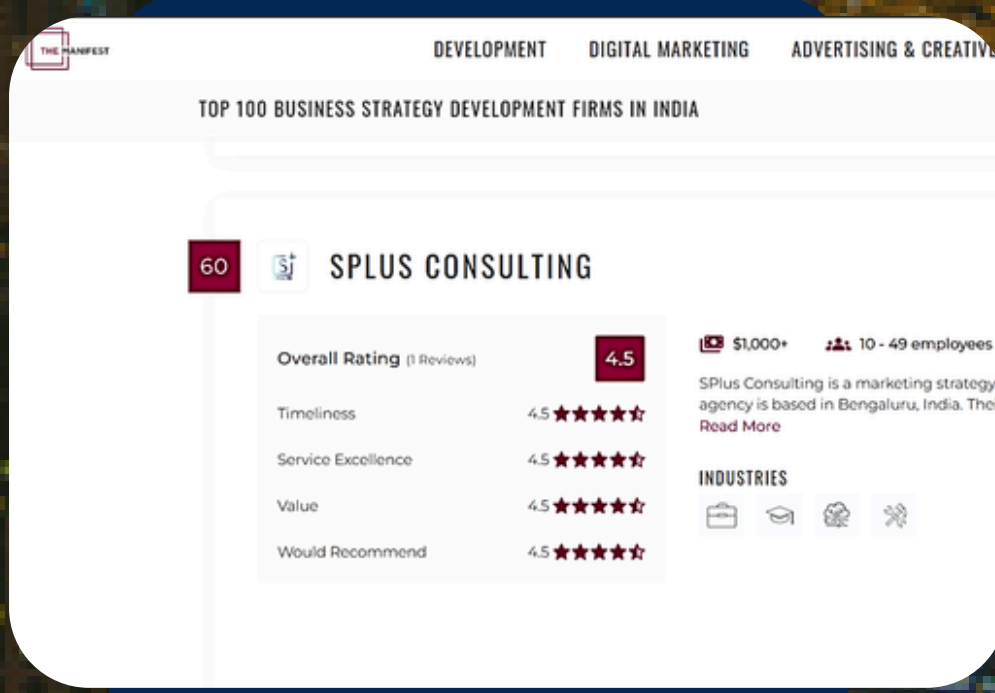
GoodFirms industry listing that positions SPlus Consulting among India's top management consulting firms, highlighting its data-driven strategy expertise, strong market credibility, and established presence since 2016.

5★



SPlus Consulting's strong positioning on Clutch as one of India's leading business strategy consulting firms, highlighting its high client satisfaction, diversified service portfolio, and proven expertise across strategy development, change management, and management consulting.

4.5★



SPlus Consulting's recognition on The Manifest as one of India's top 100 business strategy development firms, showcasing its strong 4.5-star performance, consistent service excellence, and established credibility as a Bengaluru-based consulting partner since 2016.

4.5★